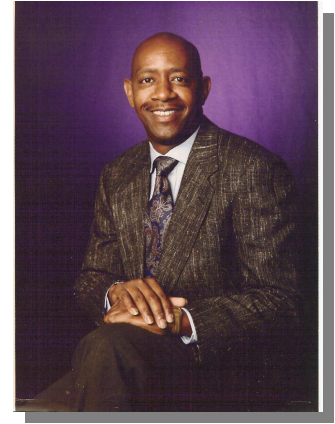


# Joseph Haynes



Business Development Consultant — Professional Trainer — Motivational Speaker

- ◆ A seasoned professional with 25 plus years of combined professional experience:
  - Operations
  - Sales/marketing
  - Customer service
  - Public relations
- ◆ A demonstrated leader with more than 20 years of career small business & corporate level management & supervisory experience.
- ◆ 15 years as a professional trainer designing and presenting programs for small to large groups, non-profits and major corporations.
- ◆ Excellent communication/motivational skills.
- ◆ Unique relaxed interactive presentation style.
- ◆ Passionate motivational talks.
- ◆ Employs anecdotes and examples that are thought provoking.
- ◆ Encourages participants to be solutions oriented.
- ◆ A trained facilitator able to skillfully guide others in navigating through issues to resolution.
- ◆ As a business and community development consultant clients have included entrepreneurs, small businesses, community and faith based non-profit organizations.

“Joseph engages his audience to be part of the process. His workshops are pertinent and fun. I have attended several of Joseph's presentations each was informative and considered time well spent. Those attending his workshops know he cares about each attendee's success.”

**Sylvia Broyles, Vice President  
Board of Directors  
United States Bowling Congress**



## Training People & Organizations for Peak Performance

“Joseph Haynes is inspiring and motivational. I was able to attend the inspirational Leave a Mark message which still rings in the back of my mind as I conduct my day to day business of life.”

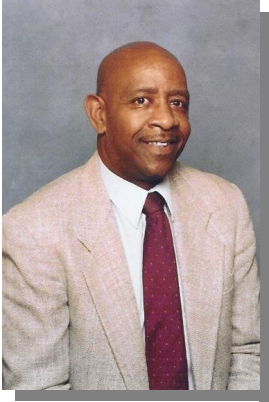
**David Fields, President  
Pasadena USBC Association**



I've shared the platform with Joseph and his high energy brings you along for the ride. He's a tough act to follow!"

**Kris Zahn  
Professional Speaker, Author, Athlete**





# Joseph Haynes

Business Development Consultant — Professional Trainer — Motivational Speaker

## Seminars/Workshops available in 90 minutes—6 hours formats

- \* Communication—The Life Line of your Organization
- \* Strategic Planning—Every Journey Starts With a Map
- \* How to Diagnose & Cure the Five Dysfunctions of a Team
- \* Developing the Self Directed Team
- \* Business Development and Promotion 101
- \* The Value of Diversity - How Your Organization Can Benefit
- \* The Winning Ways of Successful Leaders
- \* Unleash Your Hidden Leadership Potential—Situational Leadership
- \* Membership Recruiting & Retention—Your Organization's Heart and Soul
- \* How to Boost Your Organization's Morale with Improved Results
- \* Accountability for Success
- \* Effective Change Management
- \* How to build a strong Volunteer Network
- \* Boards That Make a Difference—How to Develop an Effective Board

## Motivational Talks up To 60 minutes duration

- Leave A Mark
- Follow the Crowd (You'll Soon Get Lost In It)
- The Three D Keys to Self Reliance
- Be There—How to Boost Morale and Improve Results

## Speaking Occasions

- Key note opening/closing
- Sales/marketing meetings
- Executive/corporate retreats
- Luncheon/dinner presentations

## Haynes, Benford and Associates

Business Consultants, Training & Development

Phone: 940-566-4747 Fax: 940-383-0630

P.O. Box 213

Denton, TX 76207

www.HBAssociatessonline.com Admin@hbassociatesonline

“Joseph and Clydette Haynes have aided me much in realizing my import and export business goals.”

**A. Ali, Entrepreneur  
S & H Incorporated**

“Joseph's presentation on *How to Energize your Association* covered board structure, team building and member recruitment.

I've been to many workshops before but Joseph's by far was the best.”

**C. Pate, Workshop Participant**

“As the Trainer for this seminar Joseph made the sessions very interesting, relaxed and full of good information. The examples and hand-outs were excellent.”

**K. Still, Seminar Attendee**



“Joseph is enthusiastic and above all a man of integrity.”

**Parker Bohn III  
Professional Bowler, Entrepreneur  
PBA3 Entertainment**

## Professional Affiliations

American Society for Training & Development (ASTD)  
Certified Trainer, Manager, Instructional Design  
(IBSTPI)